# BUSINESS FORUM CONNECTION Albany, NY | October 3-5, 2017



# AGENDA



# Small/Medium Company Support Mechanisms

The first session will focus on innovation, joint programs and support programs for small and medium sized companies. Speakers will present funding programs available in New York and North America along with support programs available in the Advanced Electronic clusters in Europe.

| 7:30-8:30   | Registration and Coffee Nanofab South Lobby            |  |
|-------------|--|--|
| 8:30-8:40   | Opening Remarks Conference Chairs                      | LaMar Hill, Fusion Market Group                |
|             |  | Johan Lecocq, <b>DSP Valley</b>                |
|             |  | NSF Auditorium                                 |
| 8:40-8:55   | Welcome  | Andrew Kennedy, CEO of                         |
|             |  | Center of Economic Growth (CEG)                |
| 8:55-9:10   | Remarks and Intro of Keynote                           | Bahgat Sammakia, President of <b>SUNY Poly</b> |
| 9:10-9:40   | Moving Manufacturing Forward in the U.S.A.             | David Cranmer, Deputy Director,                |
|             |  | National MEP Program, NIST                     |
|             |  | Alyson Slack, Director, Fuzehub                |
| 9:40-10:10  | Integrated Photonics                                   | Tino Treiber, Executive,                       |
|             | Innovations/Partnerships/Commercialization             | AIM Photonics                                  |
| 10:10-10:25 | Business Growth Services in NY's Capital Region        | Michael Lobsinger, Center Director,            |
|             |  | MEP Capital Region                             |
| 10:25-11:05 | Silicon Europe Powers Tech Clusters & Supports SMEs in | Isabelle Guillaume, CEO Minalogic,             |
|             | Europe   | Chairwoman, Silicon Europe Alliance            |
|             |  | (European Cluster Alliance)                    |
| 11:05-11:15 | Morning Break  |  |
| 11:15-11:35 | Design for Scale up                                    | Abbie Gregg, CEO, <b>AGI</b>                   |
| 11:35-12:45 | Panel Discussion: Assistance Programs Available in NY  | LaMar Hill, CTO <b>NY Loves Nanotech</b> ,     |
|             | and North America ESD, NYSERDA and NYSTAR etc.         | Mark Reynolds, Sn. Director                    |
|             |  | NYS Empire State Development (ESD)             |
|             |  | Clayton Besch, ESD NY Ventures                 |
|             |  | Matt Watson, Ex. Director NYSTAR               |
|             |  | Katie Newcombe, National Grid (NGrid)          |

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|------------|---|
| 12:45-1:45 | Lunch   |
| 1:45-5:00  | Parallel TECH-SESSIONS  |
|            | Autonomous Operations   Health Applications   Smart Cities   Advanced Electronics |



5:30-7:30

SME Poster Session & NY Food and Beer Reception

All participating organizations, companies and sponsors are invited to present a poster.

The afternoon breakout sessions will feature discussion on Autonomous Operations, Health Applications, Smart Cities and Advanced Electronics. Each session will begin with round robin intros followed by perspectives from university programs, major corporate efforts, government labs or funded programs and an SME from North America and Europe wrapped up by a panel discussion.

# **SESSION 1: Autonomous Operations** Breakout Room 2

chaired by Marc Viggiano, former CEO of Sensis Corp. (now Saab Sensis).

| 1:45-1:50 | Elevator Intros (30 seconds each attendee)       | all session attendees                      |
|-----------|--|--|
| 1:50-2:00 | Safe and Secure Autonomous UAS Operations        | Tony Albanese, President, Gryphon Sensors  |
| 2:00-2:10 | Startup Accelerator for UAV Systems              | Rick Clonan, VP, Genius NY                 |
| 2:10-2:20 | Cyber Security for Autonomous and IoT Operation  | Vijay Srinivas, A-Lab Director, <b>AIS</b> |
| 2:20-2:30 | Ubiquitous Communications for Autonomous Systems | William Abrams, Founder, <b>OmniMesh</b>   |
| 2:30-2:40 | Research Topics in Autonomous Systems            | Pramod Varshney, Director,                 |
|           |  | Syracuse University CASE Center            |
| 2:45-3:15 | Panel Discussion                                 | all session attendees                      |
|           |  | OPERATIONS                                 |

#### SESSION 2: Health Applications Breakout Room 2

chaired by Joseph McCoy, Board Member, Central New York Biotech Accelerator (www.cnybac.com)

| 3:15-3:30 | Elevator Intros (30 seconds each attendee)       | all session attendees                           |  |
|-----------|--|---|--|
| 3:30-3:45 | The era of Digital Medicine                      | Joseph McCoy, Board Member                      |  |
|           |  | Central New York Biotech Accelerator            |  |
| 3:45-4:00 | Transitioning a Medical Device from Discovery to | Prof. James Castracane, Head of Nanobiosciences |  |
|           | Clinical Use                                     | SUNY Poly                                       |  |
| 4:00-4:15 | Biomedical Initiatives at Rensselaer             | Robert Karlicek, Research Office Rensselaer     |  |
| 4:15-4:30 | Data Analytics Applied to Health Care            | Scott Niemi, Aizoon                             |  |
| 4:30-5:00 | Round Table Discussion                           | all session attendees                           |  |

#### **SESSION 3: Smart Cities**

Breakout Room 1

chaired by Véronique Pequignat, AEPI Grenoble Isère, France.

| 1:45-2:00 | Elevator Intros (30 seconds each attendee)                            | all session attendees   |  |
|-----------|---|---|--|
| 2:00-2:15 | Urban Technology Alliance:  | Bruno Paing, VP Strategic Partnerships,   |  |
|           | Defining the Future of Our Cities                                     | CEA - Leti  |  |
| 2:15-2:30 | Light Enables Smart Cities  | Robert Karicek, Exec Director Center for Lighting<br>Enabled Systems & Applications (LESA), |  |
|           |   | Rensselaer  |  |
| 2:30-2:45 | Implementing Grid Modernization/Innovation to<br>support Smart Cities | Arunkumar Vedhathiri, Director, New Energy<br>Solutions, <b>National Grid</b>               |  |
| 2:45-3:00 | Considerations and possible solutions for RF pollution                | Andrew Drozd, President/Chief Scientist,  |  |
|           |   | Andro Computational Solutions   |  |
| 3:00-3:15 | Round Table Discussion  | all session attendees SMART   |  |
|           |   |   |  |

# SESSION 4: Advanced Electronics Breakout Room 1

chaired by Michael Fancher, VP SUNY Poly

| 3:15-3:30 | Elevator Intros (30 seconds each attendee)   | all session attendees          |             |
|-----------|--|--------------------------------|-------------|
| 3:30-3:45 | Power Electronic Initiatives moving Advanced | Brian Sapp, NY-PEMC Asst. VP,  |             |
|           | Electronics into new Applications            | SUNY Polytechnic               |             |
| 3:45-4:00 | Advancing Research in New York State         | Mathew Watson, Director NYSTAR |             |
| 4:00-4:15 | Exploring the frontiers of the IoT           | Shay Reboh, <b>CEA-Leti</b>    |             |
| 4:15-5:00 | Round Table Discussion                       | all session attendees          | ADVANCED    |
|           |  |                                | ELECTRONICS |



# **Company Connections**

The sessions and meetings are centered around SMEs making connections to each other and to funding sources. From 2 to 5 p.m., there will be a B2B and B2VC matchmaking with pre-scheduled meetings.

| 7:30-8:30   | Coffee Danish  |                                      |
|-------------|--|--------------------------------------|
| 8:30-8:45   | MoU Signing Ceremony   |                                      |
| 8:45-9:30   | Regional Platforms Panel Discussion                            | Gary Homonai, <b>MW Group</b>        |
|             |  | Nick Bruno, Director, <b>MV Edge</b> |
|             |  | Nate Stevens, Director,              |
|             |  | Onandaga Industrial Agency           |
|             |  | Chris Suozzi, <b>GCEDC</b>           |
| 9:30-9:50   | Regional Growth Organizations Role in an Innovation Economy    | David Rooney, Strategic Advisor, CEG |
| 9:50-10:20  | Keynote Address: Bottoms Up Approach to Building a Tech        | Martin Babinec,                      |
|             | Ecosystem  | Upstate Venture Connect              |
| 10:20-10:40 | IP rules, regulations and needed policy changes                | Nick Mesiti, Partner <b>HRFM Law</b> |
| 10:40-11:00 | Fraunhofer Network A great partner for Tech.                   | Martin Landgraf, Fraunhofer IPMS     |
|             | Commercialization  |                                      |
| 11:00-1:00  | VC Presentations (5 firms, 5 min each) and company pitches (30 | O companies, 5 min each, 2 sessions) |
| 1:00-1:45   | Lunch  |                                      |
| 2:00-2:30   | Keynote Finance Speaker-University Led Innovation Ecosystems   | James Spencer, Executive Director,   |
|             |  | Rensselaer Tech Park, Real Estate &  |
|             |  | New Ventures                         |
| 2:30-5:30   | Company VC and Company to Company Meetings                     |                                      |
| F-20 7-20   | Student Dessent Destar Cassien & Descrition                    |                                      |

5:30-7:30 Student Research Poster Session & Reception



### University Research Day

Regional and international universities and labs will present their latest research. Companies and universities will have the opportunity to talk about possible collaborations.

| 7:30-8:30  | Registration at Front Desk Zen Building with Coffee Danish in Zen Atrium                        |  |
|--|---|--|
| 8:30-9:00  | Morning Keynote   |  |
| 9:00-10:30   | University Research and Institutes Overviews Chaired by David Rooney CEG & Alyson Slack Fuzehub |  |
|  | SUNY Poly Aim Photonics, CSR, PEMC, AMP, Michael Fancher, VP, SUNY Poly                         |  |
|  | Rensselaer General R&D overview, Nick Viggiani, Asst. VP Research                               |  |
| Cornell Uni. General R&D overview, Donald Tennant, Director, Cornell Nanofab |   |  |
|  | Clarkson Uni. General R&D Overview  |  |
| CEA-Leti General R&D Overview  |   |  |
|  | Fraunhofer Institutes in Advanced Electronics, Martin Landgraf, Fraunhofer IPMS                 |  |
| 11:00-12:30  | University Company Connection Meetings  |  |
| 12:30-12:45  | Wrap-Up Discussion  |  |
| 12:45-1:30   | Lunch with Guest Speaker  |  |
| 2:30-4:30  | Possible Site Visits and Tours SUNY Poly and Rensselaer   |  |